

OPEIU Local 39 Profit & Loss Prev Year Comparison

January through December 2020

| | Jan - Dec 20 | Jan - Dec 19 | \$ Change | % Change |
|----------------------------------|-------------------|-------------------|-------------------|---------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Building Sale | 0.00 | 34,503.32 | -34,503.32 | -100.0% |
| OPEIU Member Shirts | 0.00 | 51.06 | -51.06 | -100.0% |
| Expense Reimbursement | 51,835.52 | 28,819.22 | 23,016.30 | 79.9% |
| Dues | 384,356.26 | 366,782.59 | 17,573.67 | 4.8% |
| Staff Dues | 1,836.75 | 1,348.50 | 488.25 | 36.2% |
| Financial Assistance | 45,000.00 | 0.00 | 45,000.00 | 100.0% |
| Interest | 128.90 | 149.60 | -20.70 | -13.8% |
| Refunds & Rebates | 1,999.36 | 542.91 | 1,456.45 | 268.3% |
| Total Income | 485,156.79 | 432,197.20 | 52,959.59 | 12.3% |
| Gross Profit | 485,156.79 | 432,197.20 | 52,959.59 | 12.3% |
| Expense | | | | |
| Office Supplies | 0.00 | 11.99 | -11.99 | -100.0% |
| Auditing Fees | 0.00 | 1,600.00 | -1,600.00 | -100.0% |
| PCT Expenses | | | | |
| OPEIU International | | | | |
| OPEIU Convention Fund | 1,430.00 | 1,682.00 | -252.00 | -15.0% |
| OPEIU Education Fund | 1,500.00 | 1,560.00 | -60.00 | -3.9% |
| OPEIU PCT | 60,818.32 | 35,764.74 | 25,053.58 | 70.1% |
| OPEIU Strike Fund | 18,181.20 | 22,859.25 | -4,678.05 | -20.5% |
| State Fed of Labor PCT | 9,105.60 | 11,470.80 | -2,365.20 | -20.6% |
| OPEIU International - Other | 0.00 | 300.00 | -300.00 | -100.0% |
| Total OPEIU International | 91,035.12 | 73,636.79 | 17,398.33 | 23.6% |
| Other PCT | | | | |
| SCFL PCT | 7,538.30 | 4,480.00 | 3,058.30 | 68.3% |
| Utility Workers Coalition PCT | 54.60 | 50.40 | 4.20 | 8.3% |
| Other PCT - Other | 462.50 | 1,504.17 | -1,041.67 | -69.3% |
| Total Other PCT | 8,055.40 | 6,034.57 | 2,020.83 | 33.5% |
| PCT Expenses - Other | 47,283.38 | 81,522.38 | -34,239.00 | -42.0% |
| Total PCT Expenses | 146,373.90 | 161,193.74 | -14,819.84 | -9.2% |
| Membership Expenses | | | | |
| Foreign Transaction Service Fee | 2.99 | 0.00 | 2.99 | 100.0% |
| UpWork | 67.98 | 0.00 | 67.98 | 100.0% |
| Labor Notes - Classes & Books | 211.55 | 0.00 | 211.55 | 100.0% |
| Election Buddy | 108.00 | 0.00 | 108.00 | 100.0% |
| LM2 / 990 Tax Filings | 495.00 | 0.00 | 495.00 | 100.0% |
| Arbitration Fees | 1,500.00 | 0.00 | 1,500.00 | 100.0% |
| Membership Outreach | 2,870.99 | 19,101.31 | -16,230.32 | -85.0% |
| Convention | 0.00 | 2,937.92 | -2,937.92 | -100.0% |
| Classes/Conferences/Education | 0.00 | 5,534.40 | -5,534.40 | -100.0% |
| Legal | 44,875.91 | 30,230.10 | 14,645.81 | 48.5% |
| Reimb. for Union Business | 0.00 | -1,092.07 | 1,092.07 | 100.0% |
| Refund of Dues & Init Fees | 827.00 | 308.25 | 518.75 | 168.3% |
| Website Development/Support | 1,677.00 | 1,445.19 | 231.81 | 16.0% |
| Membership Expenses - Other | 0.00 | 360.00 | -360.00 | -100.0% |
| Total Membership Expenses | 52,636.42 | 58,825.10 | -6,188.68 | -10.5% |
| Staff Expenses | | | | |
| Rose Cottage | 73.24 | 0.00 | 73.24 | 100.0% |
| Medical Reimbursement / Bonus | 0.00 | 700.00 | -700.00 | -100.0% |
| Steward Allowance | 3,025.00 | 7,312.50 | -4,287.50 | -58.6% |
| Payroll Expenses | 0.00 | 286.38 | -286.38 | -100.0% |
| Board Allowance | 1,140.00 | 2,580.00 | -1,440.00 | -55.8% |
| Hourly Employee Wages | 0.00 | 4,937.71 | -4,937.71 | -100.0% |
| Salaried Employee Wages | 234,201.36 | 186,765.55 | 47,435.81 | 25.4% |
| Mileage Reimbursement | 583.06 | 2,949.04 | -2,365.98 | -80.2% |
| Pension Contribution | 30,890.21 | 22,840.40 | 8,049.81 | 35.2% |
| Payroll Taxes | 18,786.61 | 15,502.56 | 3,284.05 | 21.2% |
| Disability & Life Insurance | 4,773.72 | 2,748.68 | 2,025.04 | 73.7% |
| Total Staff Expenses | 293,473.20 | 246,622.82 | 46,850.38 | 19.0% |
| Office Expenses | | | | |
| Carbonite | 283.49 | 0.00 | 283.49 | 100.0% |
| Costco | 42.19 | 0.00 | 42.19 | 100.0% |
| Union Liability Insurance | 2,948.00 | 0.00 | 2,948.00 | 100.0% |
| Quill Corporation | 154.19 | 0.00 | 154.19 | 100.0% |
| Intuit | 685.94 | 0.00 | 685.94 | 100.0% |
| Madison Computer Works | 52.75 | 0.00 | 52.75 | 100.0% |
| Nextiva | 299.80 | 0.00 | 299.80 | 100.0% |
| Linked In | 189.87 | 0.00 | 189.87 | 100.0% |
| Ingram Cloud | 273.75 | 0.00 | 273.75 | 100.0% |
| Constant Contact | 210.00 | 0.00 | 210.00 | 100.0% |
| Computer - License / Security | 59.99 | 0.00 | 59.99 | 100.0% |
| Gas | 0.00 | 1,140.55 | -1,140.55 | -100.0% |
| Utilities | 0.00 | 1,649.20 | -1,649.20 | -100.0% |
| Workers' Comp | 802.00 | 802.00 | 0.00 | 0.0% |
| Property & General Liability | 605.00 | 558.00 | 47.00 | 8.4% |
| Donations & Gifts | 0.00 | 550.00 | -550.00 | -100.0% |
| Equipment Purchase & Repair | 232.10 | 34.82 | 197.28 | 566.6% |

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| Office Supplies | 406.83 | 1,082.82 | -675.99 | -62.4% |
| Postage | 387.95 | 0.00 | 387.95 | 100.0% |
| Rent | 11,700.00 | 6,900.00 | 4,800.00 | 69.6% |
| Telephone & Internet | 2,233.60 | 1,800.00 | 433.60 | 24.1% |
| Office Expenses - Other | 6,032.34 | 35,737.65 | -29,705.31 | -83.1% |
| Total Office Expenses | 27,599.79 | 50,255.04 | -22,655.25 | -45.1% |
| Total Expense | 520,083.31 | 518,508.69 | 1,574.62 | 0.3% |
| Net Ordinary Income | -34,926.52 | -86,311.49 | 51,384.97 | 59.5% |
| Other Income/Expense | | | | |
| Other Income | | | | |
| Chemical Bank | 57,587.50 | 0.00 | 57,587.50 | 100.0% |
| Total Other Income | 57,587.50 | 0.00 | 57,587.50 | 100.0% |
| Net Other Income | 57,587.50 | 0.00 | 57,587.50 | 100.0% |
| Net Income | 22,660.98 | -86,311.49 | 108,972.47 | 126.3% |